

As a Pines Senior Living Community resident, I want you to be aware of other optional services offered at the Pines, specifically that we are able to offer simple hassle-free access to **discounted telephone and cable television.**

Access to telephone service is available exclusively to the residents at the Pines and is not available to the general public. Pines Senior Living uses bulk purchasing abilities to create great savings for our residents. Telephone service is provided at a **discount of about 35%** when compared to other telephone providers in the area. In addition to cost savings, residents receive state-of-the-art voicemail, simplified dialing between apartments and management office, community messages, call waiting, and pinpoint location service for Emergency 911.

Likewise, cable television service is provided at the Pines and is exclusive to our residents. It is the same standard package and programming provided by other cable service providers in the area. The price is where we differ. Pines residents are able to receive cable television at a discount of about 30%.

On the next page please find the current rate sheet for you to compare pricing with that of the other telephone and cable television providers. I believe the Pines will meet your needs and add to your monthly savings.

Sincerely,

Phil Rogers Community Manager

ABOUT PINES TELEPHONE & CABLE

WHY PINES LANDLINE TELEPHONE?	PINES LANDLINE	CELL PHONE
Reliable connection (no worry about signal)	\checkmark	Maybe
Exact 911 locating	√	Maybe*
Receive community voicemail communications	✓	
Reliable guest entry via intercom in the foyer	\checkmark	
Use 4-digit extensions to call other residents & services within the building	\checkmark	

^{*} Approximate area known, not exact apartment # within the building

RATES & SERVICES

TELEPHONE	RATES
Activation Fee	\$25.00
Monthly Line Charge	\$27.00/month
Caller ID	\$4.50/month
Included:Local and domestic long distanceDirectory assistance	Voicemail & call waitingKeep your current number

CABLE TELEVISION	RATES
Activation Fee	No Charge
Monthly Cable Charge	\$49.00/month

Included:

- Same channels as the Comcast HD digital starter package (70+ channels)
- 1 HD TV box (additional boxes and channel packages available through Comcast)





- Cost savings
- No gimmicks
- All taxes & fees included